



Lucintel

Creating the Equation for Growth

Opportunities and Competitiveness of Indian Composites Market

Webinar

September 18th, 2009 (9:00 am – 11:30 am EST)



- Emerging trends in Indian Composites Market
- Opportunities and competitiveness of India Composites Market
- Key issues and challenges faced in Indian Market
- Analysis on Indian Composites Market

Speakers:

Mr. Ajit Lele & Mr Hiten Ghelani- CEO & GM, Mahindra Composites

Mr. S M Kapoor- CEO, Taneja Aerospace

Mr. S M Vaidya- VP, Godrej Aerospace

Mr. Sajal Ghosh- GM, TATA Autocomp

Mr.Projjal Roy-Director, Lucintel India

Media Partner:





Opportunities and Competitiveness of Indian Composites Market

About Webinar

The Indian composite industry is expected to experience double digit growth rate in the next 4-5 years, benefiting from opportunities predominantly prevalent in transport, infrastructure, wind energy and oil and gas segments.

The trend of the industry is now of consolidation and automation. Several companies are investing in newer technologies to improve productivity and quality to meet increasing demands of local as well as export market.

Main questions which comes into mind looking at the development are:

- What are the future opportunities in Indian composites market?
- Which are the areas to be tapped for expansion of business in Indian market?
- What are the major competitive forces and market challenges to be faced in Indian Scenario?

This unique webinar will strive to answer these and other questions and discuss various new innovation and technological advancements related to composite materials vis a vis Indian market.

Featured presentations from:



Agenda at a glance: 18th Sep -2009

Speaker	Company	Time	Agenda
Mr. Ajit Lele & Mr Hiten Ghelani- Chief Executive officer and GM	Mahindra Composites	9:00 am EST	Overview of Indian Composites Market
Mr .S M Vaidya- Vice President	Godrej Aerospace	9:30 am EST	Scenario In Indian Aerospace and Future In reference to Composites
Mr .S M Kapoor-CEO	TAAL	10:00 am EST	Role of Medium Scale Industry in the growth of Aerospace business in India
Mr.Sajal Ghosh-General Manager	TATA Autocomp	10:30 am EST	Opportunities and Competitiveness of Indian Composites Industry in Automotive Sector
Mr. Projjal Roy- Director	Lucintel India	11:00 am EST	Investment Opportunities in Indian Composites Market



Presentation Details:

9:00 am – 9:30 am (EST)

Speakers: Mr. Ajit Lele & Hiten Ghelani

Topic :“Opportunities for Composites in India”

Key Take aways Include:

- Overview of Indian Composites Industry
- Core focus areas for expansion of business in India
- Market challenges & and major competitive forces in Indian Composites market
- Understanding of critical success factors in Indian business landscape & market dynamics



Ajit Lele
CEO- Mahindra Composites

Mr. Ajit is CEO at Mahindra Composites; he joined here as Chief Operating Officer in 2006. He has 33 years of work experience and has implemented a “green field” project with Japanese collaboration in automotive component. Besides this he has expertise in operations and business development of engineering products. He is alumni of IIT Mumbai and IIM Ahmadabad.

9:30 am – 10:00 am (EST)

Speaker: Mr.S M Vaidya

Topic :“Scenario in India Aerospace & Future with Reference To Composites”

Key Take aways Include:

- Overview of India Aerospace market
- Role of composites in India aerospace sector
- Challenges and opportunities for Composites in aerospace
- New horizons for advanced polymer materials in aerospace industry



S M Vaidya,
VP- Godrej Aerospace

Mr. Vaidya has been working for Godrej Aerospace since 1987; currently he is handling job responsibility of VP and has 22 years of work experience. He has also served Otoklin Plants & Equipments Technologies, Tristar, Larsen &Toubro, covering Manufacturing and welding. He has been awarded with Astronical Society of India award as well as Indira Engineering Excellence Award and is B.Tech in Metallurgy from IIT.

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Opportunities and Competitiveness of Indian Composites Market

10:00 am – 10:30 am (EST)
Speaker: Mr .S M Kapoor

Topic :“Role of Medium Scale Industry in the growth of Aerospace Business India”

Key Take aways Include:

- Role of Medium Scale Companies in the growth of Aerospace business in India.
- Focus on aspects such as Tier-1 supplier to major aerospace companies like Airbus & Boeing. Aspects of AS9100 and NADCAP accreditation.
- Partnership between medium scale companies and major aerospace organization.
- Technology for manufacture & MRO of aircraft and helicopter of second generation, involving low investment, to be transferred to medium scale companies.
- Major companies to focus on new programmes which involve large capital investment.



SM Kapoor
CEO- Taneja Aerospace

Mr. Kapoor is CEO at Taneja Aerospace and Aviation Limited; he is serving Aeronautical industry since 39 years and was superannuated from HAL. He has in-depth expertise in manufacturing and overhaul of transport aircraft, helicopter, fighter aircraft and engine. He has been awarded with fellowship from institution of engineers and is member of Aeronautical Society of India. He is alumni of IIT Kanpur.

10:30 am – 11:00 am (EST)
Speaker: Mr. Sajal Ghosh

Topic: “Opportunities and Competitiveness of Indian Composite Industry in Automotive Sector”

Key Take aways Include:

- Opportunities and competitiveness of Indian Composite Industry in Automotive Sector
- Light weight (fuel economic and safe handling at a lower cost), parts, consolidation (lesser no. of dies – lesser investment), shorter tooling lead time (hence to bring product in the market at a shorter time), corrosion resistance (less maintenance cost), NVH properties and Class A surface - reasons for composite to be an ideal material for automotive application in India.
- Growth of automotive sector in India .Major global auto OEMs and their manufacturing set up in India and their role in growth of composites consumption in India.



Sajal Ghosh
GM- TATA Autocomp

Alumni of IIT- Delhi, Mr.Ghosh is currently General Manager (technical and development) at TATA Autocomp.He is working in the field of polymer and composite for the past 18 years. He is also an assessor for the TATA Business Excellence Model (based on Malcolm Baldrige Criteria). He is experienced in the entire value chain of polymers and composites.



11:00 am – 11:30 am (EST)

Speaker: Mr. Projjal Roy

Topic: “Investment Opportunities in Indian Composites Market”

Key Take aways include:

- Growth Opportunities in Indian Composites Market
- Challenges for MNCs in Indian market
- Investment opportunities in India Composites market



Projjal Roy
Director- Lucintel India

Projjal Roy is a Director for Lucintel India with over 8 years of consulting experience with global growth consulting and business consulting firms. Prior to Lucintel, Projjal was Senior Manager (Business consulting) at Synovate Business consulting & Research Manager and office Head for Frost & Sullivan at Kolkata. Roy's areas of interest include analyzing emerging trends, technologies and market behavior in the automotive, aerospace, thermal management, wind energy and security markets. Roy's interest also includes emerging applications in MEMS and Nanotechnology.

Roy had been a speaker at several conferences on technology and had been on Bloomberg as a Technology expert. Roy hold's a Master's in Applied Physics from IIT Madras and an MBA (Marketing & General Management)

Benefits of Attending this Webinar:

- Obtain easy to implement strategies on India Composites Market across industries
- Get to know new development in Indian Composites Market
- Ensuring your business strategy is on the right track to face the future
- Value for money, thousands of dollars of research distilled in an event totalling a few hours
- No travel cost. Learn directly from industry experts in a timely fashion

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Our Media partner for India Composites webinar “Opportunities and Competitiveness of Indian composites market” are Aerospace Manufacturing and Design and Today’s Energy Solutions.

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Today’s Energy Solutions

Today’s Energy Solutions (TES) is the only publication targeted to the customers and prospects in the current and alternative energy manufacturing market. TES reaches the market of design engineers and manufacturers who are heavily involved in technology and components-covering all aspects of energy, along with the equipment that will ensure manufacturers produce products, competitively and profitably.

About Lucintel:

Lucintel is a Dallas, Texas (USA) based global management consulting and market research firm that creates your equation for growth — whether you need to understand market dynamics, identify new opportunities, or increase your profitability. Lucintel provides cutting-edge decision support services that help you make critical decisions with greater speed, insight, and accuracy. For more than ten years, our industry knowledge and expertise has helped more than 700 clients from over 70 countries create the equation for measurable results. Lucintel has over 40 multi-client market reports related to various markets such as wind energy, aerospace, automotive, construction, marine, and composites industry. To learn more on Lucintel, please watch a short 3.5 minutes movie by visiting <http://www.lucintel.com/imovie/>

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Opportunities and Competitiveness of Indian Composites Market

Registration Form and Procedure

To learn about opportunities and Competitiveness in Indian Composites Market, this webinar provides unique opportunity to learn these in a most cost-effective manner. To register, please fill-up this form and send to Lucintel as explained below. After registration, instruction will be provided on how to attend this webinar. All you need is a telephone and Internet to attend this webinar. At the end of each presentation, 5-10 minutes time will be provided for questions and answers.

Registration fee: \$ 249 per participation. If registered before September 5th, 2009, the cost is \$199 per participation.

- Regular registration: \$ 249
 Early-bird registration (Before September 5th): \$ 199

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